



For Immediate Release

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Huntington Adds Value with American Leasing Insurance & Tamarack

INCINNATI, OH – Huntington Equipment Finance (Huntington) is providing customers additional value with American Lease Insurance (ALI). "By joining with American Lease Insurance, we can give our customers a critical service at the point of leasing," said Rob Allanson, president of Huntington Equipment Finance. "The insurance also gives our customers peace of mind that their expensive leased equipment is insured with a company that has designed insurance with the lessee in mind."

Huntington benefits from a new integration module that joins ALI's Integrity software with International Decision Systems' InfoLease®, the most widely used lease accounting software program in the lease and finance industry. Tamarack Consulting (Tamarack) developed the interface to completely automate data exchange between InfoLease and the ALI Program. Daniel Nelson, president of Tamarack, summed up: "ALI affords lessors and finance companies relief from insurance tracking and the ability to offer lessees coverage at a competitive rate, as well as the facility to earn revenue from this service. The Tamarack interface is a seamless integration between Integrity and InfoLease with built-in flexibility that eliminates any need for manual intervention."

The American Lease Insurance Program provides comprehensive portfolio protection, placing property and liability coverage on all eligible equipment from the date each lease or finance agreement is signed, as well as tracking insurance coverage for lessees who choose to obtain their own insurance. ALI's superior coverage, competitive pricing, and meticulous collections and claims processing have resulted in the highest acceptance rates in the industry. "American Lease Insurance gives our customers an insurance product that is competitive and comprehensive," said Herb Reeder, vice president of Huntington Equipment Finance. "Our customers need an insurance product that can protect their equipment and ultimately their business."

Based in Woodbury, Minnesota, [Tamarack Consulting, Inc.](http://www.tamarackconsulting.com) provides integration products, consulting, training, and product development to the equipment finance industry.

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